1 2 3 4 5 6 7 8	QUINN EMANUEL URQUHART & SULLIVA Sean Pak (Bar No. 219032) seanpak@quinnemanuel.com Melissa Baily (Bar No. 237649) melissabaily@quinnemanuel.com James Judah (Bar No. 257112) jamesjudah@quinnemanuel.com Lindsay Cooper (Bar No. 287125) lindsaycooper@quinnemanuel.com Iman Lordgooei (Bar No. 251320) imanlordgooei@quinnemanuel.com 50 California Street, 22nd Floor San Francisco, California 94111-4788 Telephone: (415) 875-6600 Facsimile: (415) 875-6700	AN, LLP
9 10 11 12 13	Marc Kaplan (pro hac vice) marckaplan@quinnemanuel.com 191 N. Wacker Drive, Ste 2700 Chicago, Illinois 60606 Telephone: (312) 705-7400 Facsimile: (312) 705-7401 Attorneys for GOOGLE LLC	
14	UNITED STATES DISTRICT COURT	
15	NORTHERN DISTRICT OF CALIFORNIA	
16	SAN FRANCISCO DIVISION	
17 18 19	SONOS, INC., Plaintiff, vs.	CASE NO. 3:20-cv-06754-WHA Related to CASE NO. 3:21-cv-07559-WHA DECLARATION OF JOCELYN MA IN SUPPORT OF SONOS, INC.'S
20	GOOGLE LLC,	ADMINISTRATIVE MOTION TO CONSIDER WHETHER ANOTHER PARTY'S MATERIAL SHOULD BE
21	Defendant.	SEALED RE SONOS, INC.'S MOTION IN LIMINE NO. 4 (DKT. NO. 598)
22		- LIMINE NO. 4 (DK1. NO. 376)
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01980-00181/14056476.1		CASE No. 3:20-cv-06754-WHA

DECLARATION OF JOCELYN MA

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I, Jocelyn Ma, declare and state as follows:

- I am an attorney licensed to practice in the State of California and am admitted to practice before this Court. I am an associate at Quinn Emanuel Urquhart & Sullivan LLP representing Google LLC ("Google") in this matter. I have personal knowledge of the matters set forth in this Declaration, and if called as a witness I would testify competently to those matters.
- 2. I make this declaration in support of Sonos, Inc.'s ("Sonos") Administrative Motion to Consider Whether Another Party's Material Should Be Sealed ("Administrative Motion") (Dkt. 598) filed in connection with Sonos, Inc.'s ("Sonos") Motion in Limine No. 4 ("Sonos's Motion") and Google's Response to Motion in Limine No. 4 ("Google's Response"). If called as a witness, I could and would testify competently to the information contained herein.
 - 3. Google seeks an order sealing the materials as listed below:

Document	Portions Sonos	Portions Google	Designating
	Sought to Be Filed	Seeks to Be Filed	Party
	Under Seal	Under Seal	
Google's Response	Portions highlighted	Portions	Google and
	in green	highlighted in	Sonos
		green	
Exhibit 4 to Judah	Portions outlined in	Portions outlined	Google
Declaration ("Exhibit 4")	red boxes	in red boxes	
Exhibit 8 to Judah	Entire document	Entire document	Google and
Declaration ("Exhibit 8")			Sonos

4. I understand that this Court has analyzed sealing requests in connection with motions in limine pursuant to the "good cause" standard for non-dispositive motions. See, e.g., Gearsource Holdings, LLC v. Google LLC, No. 18-CV-03812-HSG, 2021 WL 1123630, at *2 (N.D. Cal. Feb. 24, 2021) ("Because Defendant's motion in limine is not a dispositive motion, the Court applies the lower good cause standard."); Racies v. Quincy Bioscience, LLC, No. 15-CV-00292-HSG, 2019 WL 8438448, at *1 (N.D. Cal. Dec. 16, 2019) ("Because the parties move to file documents related to their motions in limine, the Court will apply the lower good cause standard."); TVIIM, LLC v. McAfee, Inc., No. 13-CV-04545-HSG, 2015 WL 3776424, at *2 (N.D. Cal. June 16, 2015) ("Because motions in limine are nondispositive motions, the Court applies the 'good cause' standard to the pending motions to seal."). I also understand that material that is confidential and could harm a litigant's competitive

standing if disclosed may be sealed under the good cause standard. *See, e.g.*, *Skillz Platform Inc. v. AviaGames Inc.*, No. 21-CV-02436-BLF, 2022 WL 875654, at *2 (N.D. Cal. Mar. 24, 2022) (finding "good cause to file the documents and portions of documents at issue under seal given the sensitive financial and business information they contain"); *Dugan v. Lloyds TSB Bank, PLC*, No. 12-CV-02549-WHA NJV, 2013 WL 1435223, at *2 (N.D. Cal. Apr. 9, 2013) ("There may be 'good cause' to seal records that are privileged, contain trade secrets, contain confidential research, development or commercial information, or if disclosure of the information might harm a litigant's competitive standing.").

5. The portions of Google's Response highlighted in green and Exhibit 8 contain information regarding a confidential agreement that is not public. I understand that public disclosure of this information would harm Google's competitive standing and its ability to negotiate future licensing agreements by giving competitors access and insight into Google's highly confidential business thinking and asymmetrical information about Google's licensing strategies to other entities. If such information were made public, I understand that Google's competitive standing would be significantly harmed. Google has therefore designated this information as HIGHLY CONFIDENTIAL—ATTORNEYS' EYES ONLY under the protective order (Dkt. 92). I also understand that this Court has previously granted sealing of the same and/or similar information. *See, e.g.*, Dkt. 334 at 5.

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1	6. The portions of Exhibit 4 outlined in red boxes contain references to Google's
2	confidential business information, including metrics data for Google's products, which Google does
3	not share publicly. Thus, I understand that the public disclosure of such information could lead to
4	competitive harm to Google, as competitors could use these details regarding Google's products to
5	gain a competitive advantage in the marketplace with respect to their competing products. Google has
6	therefore designated this information as HIGHLY CONFIDENTIAL—ATTORNEYS' EYES ONLY
7	under the protective order (Dkt. No. 92).
8	I declare under penalty of perjury under the laws of the United States of America that to the
9	best of my knowledge the foregoing is true and correct. Executed on May 2, 2023, in San Francisco,
10	California.
11	DATED: May 2, 2023
12	By: /s/ Jocelyn Ma
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